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CambridgeSoft Background

CambridgeSoft

Large life-science enterprise customer base

Market leader for Electronic Notebook implementations

Strong Informatics and Desktop presence

Global Consulting service

Including on-shore and off-shore in major continents

Global Sales and Support

World-wide sales/service/support agreement with KNIME.Com



World-Wide Customer Support

CambridgeSoft Enterprise Customer Support Centers:

US East Coast, US West Coast, UK, Germany, Japan, China

Native languages: English, French, German, Spanish, Japanese, Chinese, Russian.

Global Enterprise support 8AM Japan Monday -> 5PM US West Friday continuous.



World-Wide Consulting Service

CambridgeSoft Enterprise Consulting:

130 Enterprise Consultants co-located with customers, and offshore development centers.

On-shore co-location U.S., Canada, U.K., France, Germany, Switzerland, Sweden, Spain, Italy, Japan, China, India.

Off-shore development centers: India, China, Lebanon, Argentina, Belarus.

Most (>90%) consultants hold degrees in chemistry or biology in addition to software engineering.

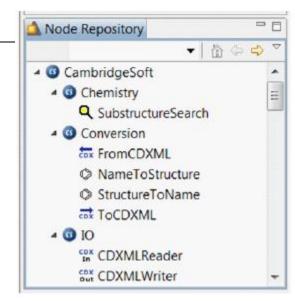
A large percentage of staff hold advanced degrees (Master's, Ph.D.).

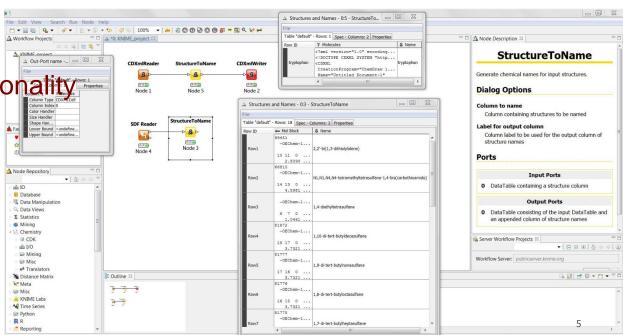


Node Development

Cheminformatics Nodes

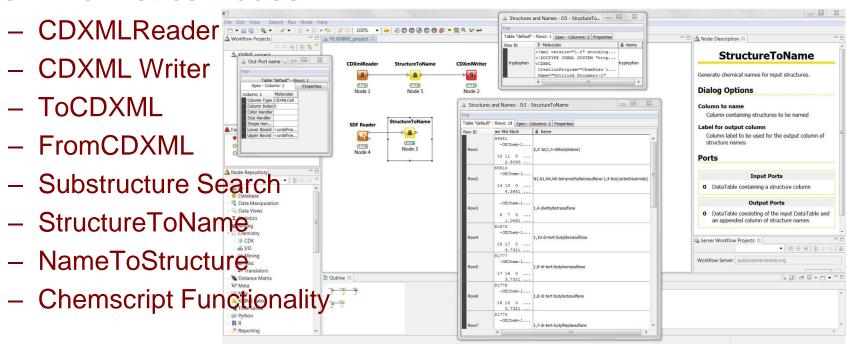
- CDXMLReader
- CDXML Writer
- ToCDXML
- FromCDXML
- Substructure Search
- StructureToName
- NameToStructure
- Chemscript Functionality





Node Development

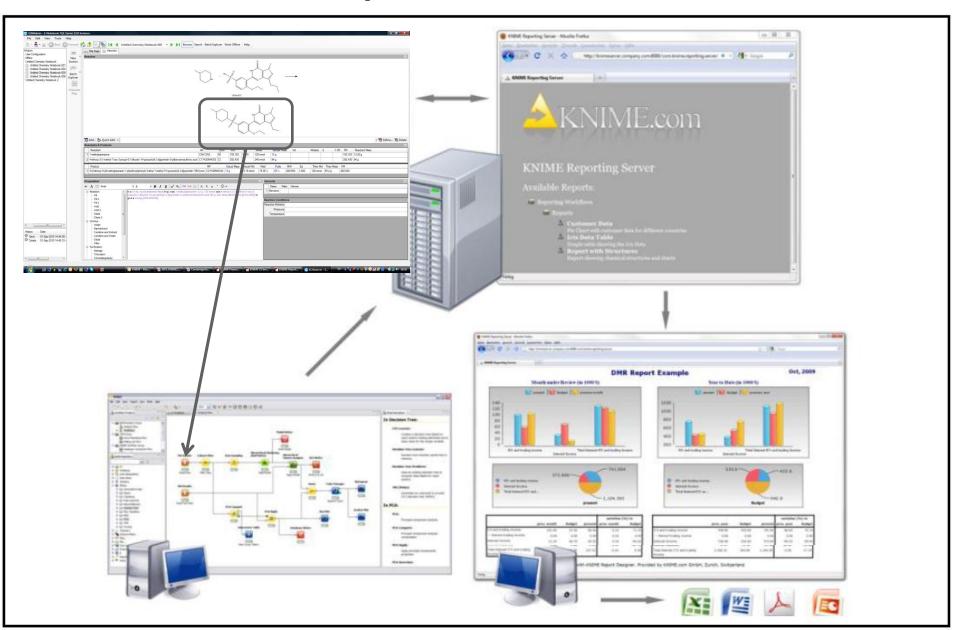
Cheminformatics Nodes



see Joe for a Demo (the guy with the white hair)



ChemBioOffice Enterprise & KNIME



CambridgeSoft Enterprise Integration Nodes

Registration Nodes

- SearchRegistration, SendToRegistration
- GetRegistration Retrieve information about registered compound from KNIME

Inventory Specific

- SendToInventory, UpdateInventory (Create/Update Inventory compounds and containers)
- SearchInventory Retreve compounds and containers based on parameters
- GetInventory Retreive specified data from Inventory

E-Notebook supporting Nodes

- Authentication
- Substructure/Reaction Search –
- SectionFormatter Format data from sections and tables in the E Notebook to be analyzed by the KNIME workflow

 CambridgeSoft

Life Science Enterprise Solutions

Enterprise Market Sample

INSTALLATIONS		RESEARCH						KNIME			
	Total	Chemistry	Biology	DMPK	Safety	Process Development	Analytical & Bioanalytical	Pharma R&D	Biologics	QC	Customer or eval
Merck	5,000	1300	1600	200	200	400	500	400	250	150	Knime.Com
GSK	3,600	1,100	1500	600	300		50	50			Desktop
Astra Zeneca	1,000	1,000									Knime.Com
Novartis	1,235	850		25		300		60			Knime.Com
BMS	1,540	400	900	100			140				Desktop
Abbott	530	300				200		30			
Sanofi	1,300	1000	100	100			100				Knime.Com
Roche	1,100	800				300					Desktop
Arena	245	50	75	30		30	30	30			
Cubist	225	50	80	25	25	25		10		10	Desktop
VIB	1,000		1000								
Array	230	100	80	20		20		10			
PM USA	400	50	150			150	50				
Firmenich	300	200	100								
IFF	400	200	100				100				Desktop
NCI	50		50								
Dow	300	100	100			25	75				
Infinium	350	100				250					Desktop
Eastman	1,000	300	200			300	200				
Nektar	350	75	75	50	25	25	25	25		50	j
Shionogi	175	100				75					
Amgen	150	150									Desktop
Takeda	550	500	50	İ							Desktop
	21,030	8725	6160	1150	550	2100	1270	615	250	210	
In Production	·	16585				4445					
In Progress											
Pilot											

- 40,000 users in production world-wide at > 100 accounts.
- Global deployments spanning thousands of users and several continents.
- Domains from chemistry, Biology, DMPK, Safety, Process Development, Analytical, and QC.
- First customer in production in 1999.



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Thousands of scientists putting data 'in'....



Mountains of data...





Mountains of data...



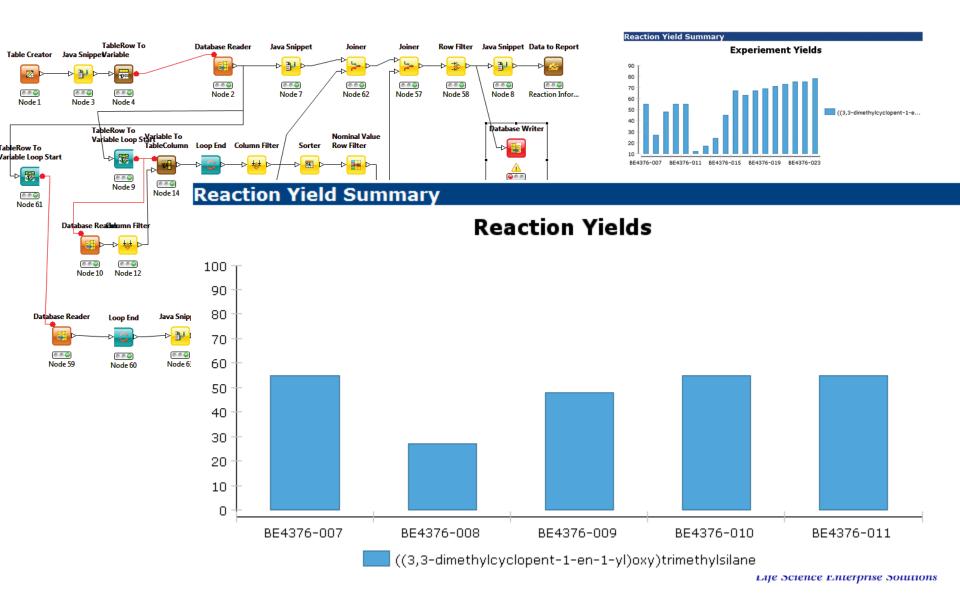


Mountains of data...

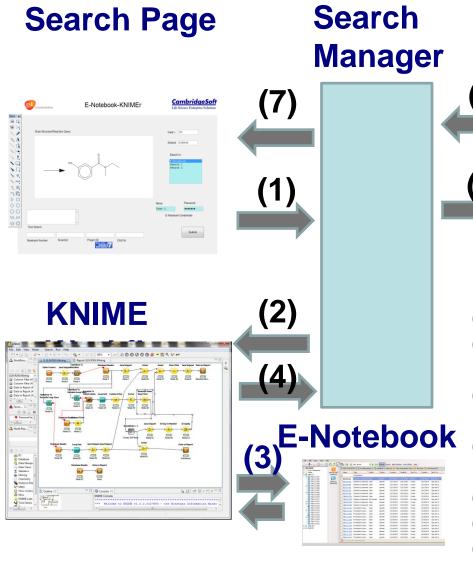




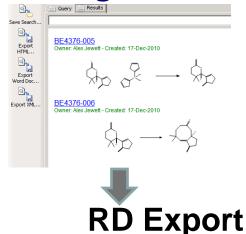
E-Notebook Data Mining Workflow



E-Notebook Mining System based on KNIME



Results Page



(1) User search entry

(6)

- (2) Middle tier saves search info and initiates KNIME via Web Service
- (3) ELN is queried and results are returned to KNIME
- (4) KNIME uploads results into Search Manager
- (5) Results Page for result visualization
- (6) Results can be selected and saved
- (7) Saved lists can be refined based on search criteria

 CambridgeSoft

 Life Science Enterprise Solutions

More use cases

- Project 1: Enterprise Chemical Inventory System: Is current Compound handling in compliance to US EPA Standards?
- Project 2: Compound Selection, Screening database enrichment
- Project 3: Add calculated Structure Data to Enterprise Registration System

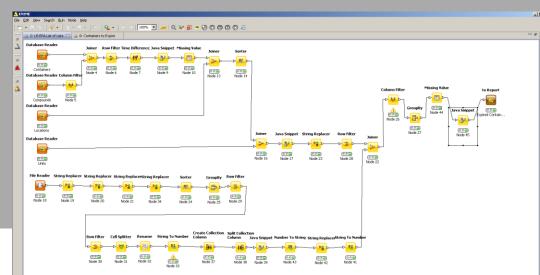


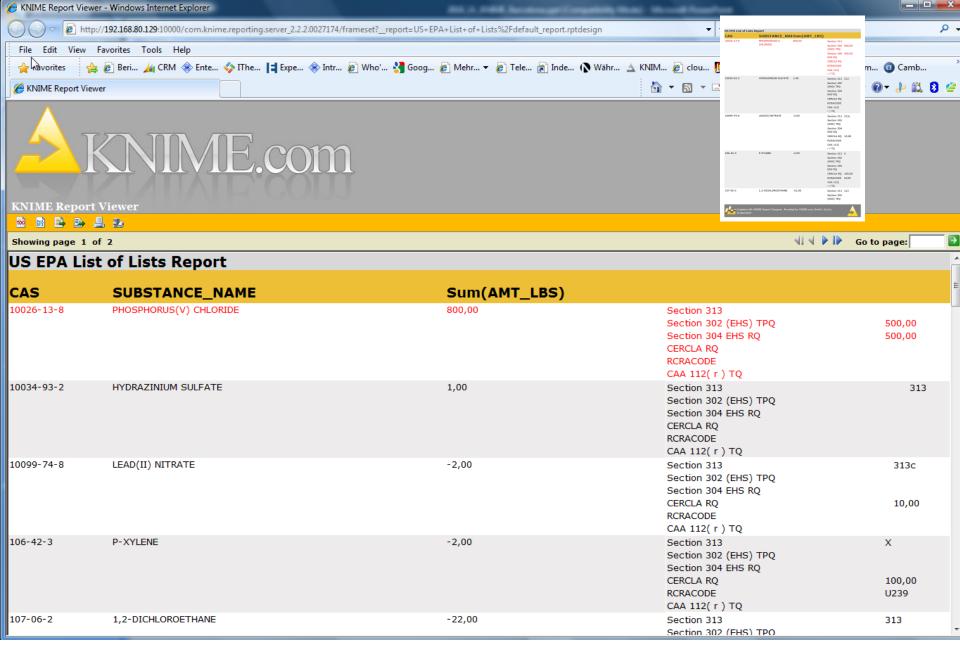


Available Reports:

- **△** Containers to Expire
- **△** Molecules
- △ US EPA List of Lists

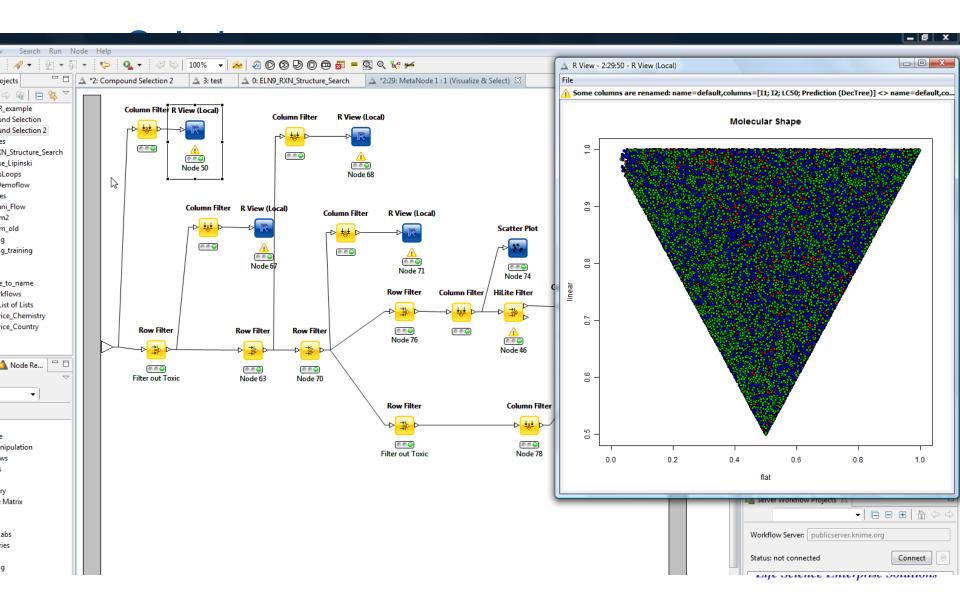
Logout







Compound Selection Library Enrichment based on molecular shape descriptors calculated with Chemscript



Project 3

- Company uses CambridgeSoft Enterprise registration system
- Now want to add predicted Lipinski Parameters
 - # H-Bond Donors, # H-Bond Acceptors, LogP, MW, # of Lipinsky violations as fields to be visible in side the Chemical registration system





Total Searchable Records: 5073

Registration Number (i.e. AB- 000001)	Seq >1)	uence Numbe	er (i.e. 1 or					
Reg. Date (dd/mm/yyyy)	Compound Reg	istrar	Last Mod I	Person				
0 mg 0	Select one	~	Select on	e 🔻				
SearchType	Compound Information							
Substructure 💌			Project	Select one 💌				
			Prefix	Select one 💌				
			CAS No					
		# Lipinski	Violations					
			MW (calc)					
			MF (calc)					
			CLogP					
		#H Bo	ond Donors					
		#H Bond	Acceptors					

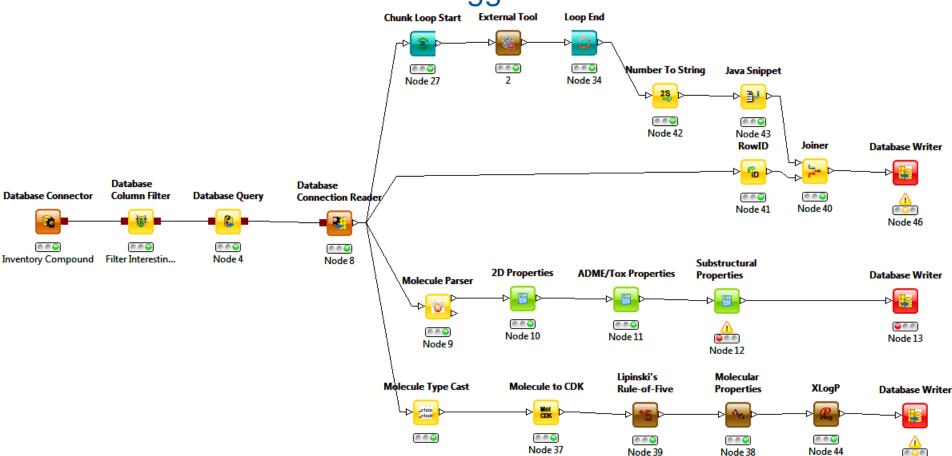


Current Login: CSSADMIN



Project 3

- Solution
- KNIME workflow + Oracle trigger





KNIME and CambridgeSoft

- CambridgeSoft core KNIME Team
 - Louis Culot management-team sponsor
 16 years CambridgeSoft
 ex-Ciba-Geigy
 - Patrick Donovan

US-based

Materials science and chemistry background 5 years at CambridgeSoft

Dr. Bjoern Loeprecht

Former Tripos

Extensive chemistry and chem-informatics

Dr. Joe Durant

Former Symyx/MDL "KNIME" core developer Responsible for CambridgeSoft KNIME R&D

